



**TOWN OF TOWNSEND
INCOME STATEMENT
January 31, 2022**

| REVENUES | BUDGET | ACTUAL | OVER/(UNDER) | Target % for Jan 58% | Prior year actual as of January 31, 2021 |
|-------------------------------------|---------------|---------------|---------------------|---------------------------------|---|
| Impact Fees: Fire House Impact Fees | 22,500.00 | 750.00 | (21,750.00) | 3% | 5,250.00 |
| Town Fair Donation | 1,000.00 | - | (1,000.00) | 0% | - |
| Fines - Police | 4,500.00 | 3,790.75 | (709.25) | 84% | 1,950.16 |
| Franchise Fees | 22,000.00 | 9,810.68 | (12,189.32) | 45% | 10,202.13 |
| Grants Revenue | 516,400.00 | 252,716.78 | (263,683.22) | 49% | 5,577.20 |
| Municipal Street Aid Grant | 57,700.00 | 57,422.96 | (277.04) | 100% | 57,752.56 |
| ARPA Grant | - | 395,353.13 | 395,353.13 | | - |
| Impact Fees | 156,000.00 | 5,200.00 | (150,800.00) | 3% | 36,400.00 |
| Interest Income | 18,000.00 | 7,829.79 | (10,170.21) | 43% | 6,608.24 |
| Returned Checks | - | - | - | | 50.00 |
| Miscellaneous - Office Fees | - | 4.80 | 4.80 | | - |
| Miscellaneous Income | - | 312.93 | 312.93 | | 5,495.01 |
| Filing Fees | - | 350.00 | 350.00 | | - |
| Permits and Fees | 56,400.00 | 24,544.34 | (31,855.66) | 44% | 26,144.17 |
| Property Transfer Taxes | 300,000.00 | 88,492.50 | (211,507.50) | 29% | 147,065.70 |
| Real Estate Property Tax | 646,000.00 | 655,142.64 | 9,142.64 | 101% | 616,433.78 |
| Town Permits | 141,175.00 | 17,672.94 | (123,502.06) | 13% | 47,381.92 |
| Grass Cutting Fees | 300.00 | - | (300.00) | 0% | 150.00 |
| Rental Registration Fee | 1,600.00 | 670.00 | (930.00) | 42% | 1,100.00 |
| Trash Collection Service | - | - | - | | 1,631.47 |
| Street Lights | - | - | - | | 936.41 |

| | | | | | |
|-----------------------------------|---------------------|---------------------|---------------------|------------|-------------------|
| Park rental | 500.00 | 300.00 | (200.00) | 60% | - |
| Community Events: Town Fair | 1,500.00 | - | (1,500.00) | 0% | (25.00) |
| General Fund Revenue Total | 1,945,575.00 | 1,520,364.24 | (425,210.76) | 78% | 970,103.75 |

| EXPENDITURES | BUDGET | ACTUAL | OVER/(UNDER) | Target % for Jan 58% | Prior year actual as of January 31, 2021 |
|--|---------------|---------------|---------------------|---------------------------------|---|
| Impact Fees: Fire House Impact Fees | 22,500.00 | - | (22,500.00) | 0% | - |
| Advertising | 300.00 | - | (300.00) | 0% | 161.10 |
| Temporary Help | 3,000.00 | - | (3,000.00) | 0% | - |
| Accounting Audit | 25,000.00 | 25,000.00 | - | 100% | 32,000.00 |
| Bank Fees - PNC | 150.00 | - | (150.00) | 0% | 182.11 |
| PNC Credit Card Fees and Reward Credits | - | (1,168.56) | (1,168.56) | | (1,095.60) |
| Computer Support | 9,800.00 | 7,616.36 | (2,183.64) | 78% | 17,636.00 |
| Software Support | 18,200.00 | 19,653.28 | 1,453.28 | 108% | 15,643.00 |
| DE League of Local Governmts | 2,500.00 | 1,659.28 | (840.72) | 66% | 1,500.00 |
| Decorations & Repairs - Town | 2,000.00 | 346.32 | (1,653.68) | 17% | 135.53 |
| Community Relations | 1,200.00 | 373.33 | (826.67) | 31% | 200.00 |
| Community Events Expense | 5,500.00 | 939.90 | (4,560.10) | 17% | - |
| Townsend Wildlife Habitat | 100.00 | - | (100.00) | 0% | - |
| Elections Expense | 1,500.00 | - | (1,500.00) | 0% | - |
| Maintenance Agreement | 2,600.00 | 1,205.10 | (1,394.90) | 46% | 1,462.29 |
| Town Insurance (General Liab & Property) | 20,000.00 | 18,210.92 | (1,789.08) | 91% | 18,819.29 |
| Lawn Service (Town Hall Landscaping) | 300.00 | 65.00 | (235.00) | 22% | 75.00 |
| Maintenance | 5,700.00 | 3,064.66 | (2,635.34) | 54% | 929.81 |
| Park Maintenance Expense | 10,000.00 | 2,115.16 | (7,884.84) | 21% | 2,255.76 |
| Membership Fees | 1,200.00 | 150.00 | (1,050.00) | 13% | - |
| General Town Hall Expenses | 10,000.00 | 2,099.33 | (7,900.67) | 21% | 1,646.58 |
| General Maintenance Bldg Expenses | 15,000.00 | - | (15,000.00) | 0% | 462.21 |
| Office Equipment | 3,000.00 | 1,888.55 | (1,111.45) | 63% | 209.99 |
| Security System @ 141 Main Street | 1,000.00 | - | (1,000.00) | 0% | 3,548.00 |
| Security System @ 661 South St | 1,000.00 | - | (1,000.00) | 0% | - |
| Office Supplies | 3,500.00 | 495.82 | (3,004.18) | 14% | 1,174.96 |
| Flowers & Gifts | 500.00 | - | (500.00) | 0% | 177.48 |

| EXPENDITURES | BUDGET | ACTUAL | OVER/(UNDER) | Target % for Jan 58% | Prior year actual as of January 31, 2021 |
|---------------------------------------|---------------------|-------------------|-----------------------|---------------------------------|---|
| Police | 60,000.00 | 42,382.08 | (17,617.92) | 71% | 25,758.72 |
| Code Red | 2,500.00 | 2,537.50 | 37.50 | 102% | 2,500.00 |
| Postage & Delivery | 2,000.00 | 515.46 | (1,484.54) | 26% | 495.04 |
| Town Merchandise/Uniforms | 2,000.00 | 1,419.05 | (580.95) | 71% | - |
| Professional Fees | 139,600.00 | 89,611.50 | (49,988.50) | 64% | 38,926.59 |
| Board of Adjustment | 2,000.00 | 690.00 | (1,310.00) | 35% | - |
| Charter/Comp Plan Fees | 2,000.00 | - | (2,000.00) | 0% | - |
| IPA Services | 1,000.00 | - | (1,000.00) | 0% | - |
| Street Repairs | 76,500.00 | 10,999.36 | (65,500.64) | 14% | - |
| Training Classes | 3,500.00 | 490.00 | (3,010.00) | 14% | - |
| Trash Collection Service - exp | 212,000.00 | 103,772.22 | (108,227.78) | 49% | 117,540.62 |
| Travel & Entertainment | 2,000.00 | - | (2,000.00) | 0% | - |
| Travel & Entertainment: Meals | 500.00 | - | (500.00) | 0% | - |
| Utilities - Town Hall | 13,500.00 | 6,324.26 | (7,175.74) | 47% | 6,675.66 |
| Utilities - Maint Bldg | 4,000.00 | 486.08 | (3,513.92) | 12% | 1,506.71 |
| Payroll | 658,651.00 | 238,774.21 | (419,876.79) | 36% | 197,735.29 |
| Street Lights | 95,100.00 | 49,205.36 | (45,894.64) | 52% | 50,197.21 |
| Miscellaneous Expense | 25,225.00 | 4,420.33 | (20,804.67) | 18% | - |
| Unrealized Gains/Losses | - | 72,439.41 | 72,439.41 | | (100,436.85) |
| Vehicle Expenses | - | - | - | | 1,250.59 |
| Realized Gains/Losses | - | (23,751.69) | (23,751.69) | | (17,623.40) |
| Capital Expenses | 477,949.00 | 112,972.52 | (364,976.48) | 24% | 8,155.00 |
| General Fund Expenditure Total | 1,945,575.00 | 797,002.10 | (1,148,572.90) | 41% | 429,804.69 |