

Gary Rullo  
900 Port Penn Road  
Middletown, De 19709  
Ph. (302) 838-7000 email rullo47@yahoo.com  
**Brick Pointing & Chimney Repair Specialists**  
**Stone Pointing \* Steps \* Patio Repairs**  
**Flagstone & All General Masonry Repairs**  
**Power Washing & Waterproofing**  
**50 Years Experience Licensed & Insured**  
**\* No Money is Paid Until Job is Done \***

April 19, 2023

Attn: Paul DiMartino

Ph. 302-378-9215

Re: Repair of Townsend Park Pavilion (wall is approximately 100 feet long)

Note: The stone section of the wall is approximately 500 Sq. Feet.

After checking with two of my suppliers the cost of the stones shown to me will run \$10.00 -\$12.00 per sq. ft. with a shipping cost of \$ 500.00.

I am showing you the "Material Costs" to help you understand the costs.

I am using \$11.00 per sq. ft. for estimate.

500 X \$11.00 = .....\$ 5500.00

Corners for the walls of the steps \$ 300.00

Plus a cost of approx..... \$ 400.00 for related materials.

Plus a cost of .....\$ 500.00 for shipping / delivery of stones.

Total Costs of Materials .....\$ 6700.00 +

There is taking off the existing stones and disposing of them.

Prepping the wall for new stones.

Installing the new stones

**Total Cost of Materials and Labor for this Project ... \$24,900.00**

There is a good deal of work involved here Gentlemen.

I price my work so that I can do a First Class Professional Job.

We have repointed a complete H.S. (a city block) and others. We have repaired more than (20) Churches and more than (12) Dupont Estates.

Sincerely,  
Gary Rullo Sr.

Cell 893-1552

