

**Townsend Town Council Special Meeting Agenda**  
**December 16<sup>th</sup>, 2025 @ 5:00 pm**  
**VIA CONFERENCE CALL & Town Hall**  
**141 Main St, Townsend, DE 19734**

**5:00 pm Town Council Meeting**

- I. Call to Order:
- II. Opening Ceremonies
  - A. Roll Call:
  - B. Pledge of Allegiance
  - C. Moment of Silence
  - D. Recognition of Visitors:
  - E. Announcements:
- III. General Citizen Comments
- IV. Review/Adoption of Agenda
- V. **ACTION ITEM:** Discussion and review with potential vote of Council to approve HVAC proposal for Town Hall systems.
- VI. **ACTION ITEM:** Discussion and Possible Vote on Turning Over Open Space in TVI & TVII.
  - VI. Discussion of future agenda items.
  - VII. Recess Council Meeting to Convene Executive Session.
  - VIII. **Convene Executive Session:** Pursuant to 29 Del. C. §§10004(b)(9), the Town Council will consider a motion to meet in an executive session for the discussion personnel matters.
  - IX. **Close Executive Session & Re-convene Council Meeting.**
  - X. **ACTION ITEM:** Possible vote of Council.
  - XI. Adjournment.

Town Meetings will be held both in person and in a virtual format.

Those wishing to attend virtually may dial **1(301)715-8592**. When directed, provide following meeting ID **827- 6421-7575#** and then the following password **361631#** to enter the meeting. If you choose to access the meeting online click the following link: <https://us02web.zoom.us/j/82764217575?pwd=aHI4RDhTZ0xiME1HV0ZOcHRxSHZ3QT09>

Residents will be able to view documents posted to the meeting tab on the Town website at <https://townsend.delaware.gov> or by joining the meeting via computer.

Revised KG 12/10/2025

## Kelsey Gallagher

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**From:** Julie Goodyear <jgoodyear@townsend.delaware.gov>  
**Sent:** Friday, December 5, 2025 3:27 PM  
**To:** Kelsey Gallagher  
**Cc:** Richard Boyer  
**Subject:** Re: Request for Authorization to Approve Emergency Heating System Repair

Kelsey,  
Please add this to the meeting packet for special council meeting on 12/16

Best Regards,

Julie M. Goodyear  
Town Manager  
Phone: 302-378-8082  
Fax: 1-302-378-7099  
[jgoodyear@townsend.delaware.gov](mailto:jgoodyear@townsend.delaware.gov)

"How beautiful a day can be when kindness touches it"  
• George Elliston



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**From:** Richard Boyer <rboyer@townsend.delaware.gov>  
**Sent:** Friday, December 5, 2025 12:18 PM  
**To:** Julie Goodyear <jgoodyear@townsend.delaware.gov>; Scott Lobdell <Slobdell@townsend.delaware.gov>; Joseph Bangura <jbangura@townsend.delaware.gov>; Matthew Chapman <mchapman@townsend.delaware.gov>; Dylan Wiggins <dwiggins@townsend.delaware.gov>; Syed Sharif <ssharif@townsend.delaware.gov>  
**Cc:** Jennifer Helms <JHelms@townsend.delaware.gov>  
**Subject:** Re: Request for Authorization to Approve Emergency Heating System Repair

I have attached the new proposal checklist for HVAC repairs at TH.

In Short, below is what I got from all after negotiating and explicitly informing each company they would need to provide their absolute best price and product , as they are competing with other companies.

Contractor/Business	Price - Single Stage No furnace	Price - Single Stage W/Furnace	Price - Dual / Variable / 2 Stage w/Furnace	RFP Due Date	Notes
Summit Heating & Air	\$18,597 Bryant	\$21,869 Bryant	\$27,836 Bosch	ASAP	
Burns & McBride	\$15,726 Lennox	\$28,599 Lennox	\$38,311 Lennox	ASAP	\$49/ Total They will discount 1k for single stage job and 1500 for variable
Air Serve	\$19,942 Ruud	\$22,339 Ruud	\$29,311 Ruud	ASAP	

If you have any questions, requests, or recommendations, please feel free to reach out.

Thank you,

Richard Boyer  
Public Works Supervisor  
Phone: 302-378-8082  
Fax: 1-302-378-7099  
[rboyer@townsend.delaware.gov](mailto:rboyer@townsend.delaware.gov)



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**From:** Julie Goodyear <jgoodyear@townsend.delaware.gov>

**Sent:** Monday, November 24, 2025 8:58 AM

**To:** Richard Boyer <rboyer@townsend.delaware.gov>; Scott Lobdell <Slobdell@townsend.delaware.gov>; Joseph Bangura <jbangura@townsend.delaware.gov>; Matthew Chapman <mchapman@townsend.delaware.gov>; Dylan Wiggins <dwiggins@townsend.delaware.gov>; Syed Sharif <ssharif@townsend.delaware.gov>

**Cc:** Jennifer Helms <JHelms@townsend.delaware.gov>

**Subject:** Re: Request for Authorization to Approve Emergency Heating System Repair

Good Morning All,

Based on the information Rick provided below, did you want me to schedule an emergency council meeting or wait until the scheduled meeting in December?

Best Regards,

Julie M. Goodyear  
Town Manager  
Phone: 302-378-8082  
Fax: 1-302-378-7099  
[jgoodyear@townsend.delaware.gov](mailto:jgoodyear@townsend.delaware.gov)

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**From:** Richard Boyer <rboyer@townsend.delaware.gov>

**Sent:** Friday, November 21, 2025 11:50 AM

**To:** Julie Goodyear <jgoodyear@townsend.delaware.gov>; Scott Lobdell <Slobdell@townsend.delaware.gov>; Joseph Bangura <jbangura@townsend.delaware.gov>; Matthew Chapman <mchapman@townsend.delaware.gov>; Dylan Wiggins <dwiggins@townsend.delaware.gov>; Syed Sharif <ssharif@townsend.delaware.gov>

**Cc:** Jennifer Helms <JHelms@townsend.delaware.gov>

**Subject:** Re: Request for Authorization to Approve Emergency Heating System Repair

Good Morning everyone and Happy Friday!

I wanted to provide a few updates.

1. I was able to get updated pricing from Air Serve in regards to only doing the Heat Pump and Coils to be consistent with other estimates. Their new number is \$19,942. The tracker has been updated to reflect this info and I have attached to this email.

2. The 2 propane tanks are 250 gal tanks a piece. ~ 500 gal total

3. The tanks are at 40% and 50% currently - this is a total of 350 gal remaining

4. On average, a furnace will use about 1 gal of propane an hour for heating. Less if not heating often and more for colder temperatures. This calculates to about 14.5 days of fuel remaining if running non-stop. Keep in mind, Furnaces typically do not run hours on end unless in severe cold temperatures. Our system may run for about 5 minutes at time and at a rate of approximately 3 times/hour. That equates to approximately 6 hours a day which will last for about 58 days, at current climate conditions.

5. Our propane is on a monitoring system in which Sharp, who our service is through, gets alerted when the levels reach below 25%. At that point, Sharp will be dispatched to refill the bottles. \*\*\*I have confirmed with Sharp that the system is operating properly and they were able to read the same levels as I saw. This will alleviate the need for us to monitor the levels in house.\*\*\*

Please feel free to reach out if there are any other questions or requests.

Thank you,

Richard Boyer  
Public Works Supervisor  
Phone: 302-378-8082  
Fax: 1-302-378-7099  
[rboyer@townsend.delaware.gov](mailto:rboyer@townsend.delaware.gov)



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**From:** Richard Boyer <[rboyer@townsend.delaware.gov](mailto:rboyer@townsend.delaware.gov)>

**Sent:** Thursday, November 20, 2025 9:34 AM

**To:** Julie Goodyear <[jgoodyear@townsend.delaware.gov](mailto:jgoodyear@townsend.delaware.gov)>; Scott Lobdell <[SLobdell@townsend.delaware.gov](mailto:SLobdell@townsend.delaware.gov)>; Joseph Bangura <[jbangura@townsend.delaware.gov](mailto:jbangura@townsend.delaware.gov)>; Matthew Chapman <[mchapman@townsend.delaware.gov](mailto:mchapman@townsend.delaware.gov)>; Dylan Wiggins <[dwiggins@townsend.delaware.gov](mailto:dwiggins@townsend.delaware.gov)>; Syed Sharif <[ssharif@townsend.delaware.gov](mailto:ssharif@townsend.delaware.gov)>

**Cc:** Jennifer Helms <[JHelms@townsend.delaware.gov](mailto:JHelms@townsend.delaware.gov)>

**Subject:** Re: Request for Authorization to Approve Emergency Heating System Repair

If I may, I would discourage using the system that ABC is proposing to install. They wrote a quote for a Trane system(s), which are known to be the "budget" line of HVAC systems and do not have a good

reputation when it comes to efficiency and longevity. This is most likely the reason why their proposal is so low.

Richard Boyer  
Public Works Supervisor  
Phone: 302-378-8082  
Fax: 1-302-378-7099  
[rboyer@townsend.delaware.gov](mailto:rboyer@townsend.delaware.gov)



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**From:** Julie Goodyear <[jgoodyear@townsend.delaware.gov](mailto:jgoodyear@townsend.delaware.gov)>

**Sent:** Thursday, November 20, 2025 9:24 AM

**To:** Scott Lobdell <[SLobdell@townsend.delaware.gov](mailto:SLobdell@townsend.delaware.gov)>; Joseph Bangura <[jbangura@townsend.delaware.gov](mailto:jbangura@townsend.delaware.gov)>; Matthew Chapman <[mchapman@townsend.delaware.gov](mailto:mchapman@townsend.delaware.gov)>; Dylan Wiggins <[dwiggins@townsend.delaware.gov](mailto:dwiggins@townsend.delaware.gov)>; Syed Sharif <[ssharif@townsend.delaware.gov](mailto:ssharif@townsend.delaware.gov)>

**Cc:** Jennifer Helms <[JHelms@townsend.delaware.gov](mailto:JHelms@townsend.delaware.gov)>; Richard Boyer <[rboyer@townsend.delaware.gov](mailto:rboyer@townsend.delaware.gov)>

**Subject:** Re: Request for Authorization to Approve Emergency Heating System Repair

Good Morning,

Attached is the revised proposal tracker that includes the proposal we received from Aireserv.

If you would like copies of the proposals received so you can review products and scope, please let me know.

Best Regards,

Julie M. Goodyear  
Town Manager  
Phone: 302-378-8082  
Fax: 1-302-378-7099  
[jgoodyear@townsend.delaware.gov](mailto:jgoodyear@townsend.delaware.gov)

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**From:** Julie Goodyear <jgoodyear@townsend.delaware.gov>

**Sent:** Wednesday, November 19, 2025 11:57 AM

**To:** Scott Lobdell <SLobdell@townsend.delaware.gov>; Joseph Bangura <jbangura@townsend.delaware.gov>; Matthew Chapman <mchapman@townsend.delaware.gov>; Dylan Wiggins <dwiggins@townsend.delaware.gov>; Syed Sharif <ssharif@townsend.delaware.gov>

**Cc:** Jennifer Helms <JHelms@townsend.delaware.gov>; Richard Boyer <rboyer@townsend.delaware.gov>

**Subject:** Request for Authorization to Approve Emergency Heating System Repair

Good Morning Council,

I am writing to request authorization to temporarily increase my spending authority in order to approve an emergency repair to Town Hall's failing heating system.

Two heating units at Town Hall are currently operating on "Emergency Heat" and are not functioning efficiently. This is causing significantly higher energy usage and increases the risk of further equipment failure. Public Works solicited multiple proposals, and we received bids ranging from \$12,355 to \$18,400.

While the recommendation of the Public Works Supervisor (Burns & McBride at \$15,726.00) is different than what is compliant with our purchasing policy, I intend to move forward with the lowest responsive proposal from ABC Heating LLC in the amount of **\$12,355.**

In reviewing the budget, there are a few operating line items that could be used to fund this repair; however, reallocating from those lines would either fully deplete them or result in an extremely tight operating budget for the remainder of the fiscal year.

An alternative, and more stable, option would be to utilize Capital Expenses. The capital project with the most available funding at this time is the Public Works Facility project.

In addition to approving the temporary increase in my spending authority, we will need direction from Council on which funding source you authorize for this expense, whether from specific operating lines or from the Capital Expenses allocation.

Please let me know if you have any questions or require additional details. Given the condition of the systems, your timely consideration is greatly appreciated.

Best Regards,

Julie M. Goodyear  
Town Manager  
Phone: 302-378-8082  
Fax: 1-302-378-7099  
[jgoodyear@townsend.delaware.gov](mailto:jgoodyear@townsend.delaware.gov)

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RFP Tracker

Project: Hybrid Heat Pump Repair x 2

Proposal #	Contractor/Business	Contact Details	Date of Initial Contact	Follow up Date	Follow up		Date Received Proposal	Price - Single Stage No furnace	Price - Single Stage W/Furnace	Price - Dual / Variable / 2 Stage w/Furnace	RFP Due Date	Notes	
					Date - Ask for Revision to Full	Date							
1	Summit Heating & Air	<a href="#">302-378-1203</a>	11/4/2025	11/6/2025	12/4/2025		11/6/2025	\$18,597 Bryant	\$21,869 Bryant	\$27,836 Bosch	ASAP		Bryant, Bryant, Bosch
2	Burns & McBride	<a href="#">302-496-4862 Marissa</a>	11/7/2025	11/12/2025	12/4/2025		11/12/2025 12/4/2025	\$15,726 Lennox	\$28,599 Lennox	\$38,311 Lennox	ASAP	\$49/ Total They will discount 1k for single stage job and 1500 for variable	Lennox
3	Air Serve	<a href="#">302-956-9226 Salina</a>	11/19/2025	11/19/2025	VM 12/4/2025		11/19/2025 12/4/2025	\$19,942 Ruud	\$22,339 Ruud	\$29,311 Ruud	ASAP		Ruud

## Proposal Prepared By:



Clay Gregg  
Home Comfort Designer  
134B Sandy Rd  
Newark, Delaware 19713  
Tel : 4439457361  
cgregg@youraireserv.com  
www.aireserv.com

## Prepared For

Townsend Town Hall  
141 Main St  
Townsend, Delaware 19734  
Tel : 3025638810  
rboyer@townsend.delaware.gov



## 1ST FLOOR UNIT

*You Invest*

**\$196/MO\***  
**\$14,833**

\*with approved credit

### MODELS

#### **Ruud** RP15AY24AJ2NA

-Endeavor Line Achiever Series  
iM  
-Two-Stage  
-Heat Pump  
*-10 year parts limited warranty with  
registration*

#### **Ruud** RCFY2414STAAMC

-Evaporator Coil  
*-10 Year Parts*

#### **Ruud** R962V0703A17M4SCAP

-Endeavor Line  
-Two-Stage  
- 96% Gas Furnace  
*-10 Year Parts  
-10 Years Heat Exchanger  
-Limited Lifetime Conditional Unit  
Replacement 10 Years registration required*

#### **Honeywell**

##### THX321WFS2001W/U

-T10 Pro Smart Thermostat  
- Redlink Room Sensor

### Included Deductions:

- Government discount (\$1,000.00)

### Net Investment

**\$14,833**

### Financing Details:

9.99% APR Payment based  
on 120 Mos

We will include one year of free  
maintenance on all three systems



## ATTIC UNIT

*You Invest*

**\$192/MO\***  
**\$14,478**

\*with approved credit

### MODELS

#### **Ruud** RP15AY24AJ2NA

-Endeavor Line Achiever Series  
iM  
-Two-Stage  
-Heat Pump  
*-10 year parts limited warranty with  
registration*

#### **Ruud** RCFY2414STAAMC

-Evaporator Coil  
*-10 Year Parts*

#### **Ruud** R962V0603A17M4SCAP

-Endeavor Line  
-Two-Stage  
- 96% Gas Furnace  
*-10 Year Parts  
-10 Years Heat Exchanger  
-Limited Lifetime Conditional Unit  
Replacement 10 Years registration required*

#### **Honeywell**

##### THX321WFS2001W/U

-T10 Pro Smart Thermostat  
- Redlink Room Sensor

### Included Deductions:

- Government discount (\$1,000.00)

### Net Investment

**\$14,478**

### Financing Details:

9.99% APR Payment based  
on 120 Mos

We will include one year of free  
maintenance on all three systems

**INCLUDED SERVICES:**

- Aire Serv provides a complimentary first year enrollment in our Advantage Plan program. This ensures that your new system is as reliable, efficient, and functional as possible for many years to come. Moreover, preventative maintenance is a prerequisite from the manufacturer to maintain the labor warranty. As a condition of purchase, Aire Serv is offering a one time complimentary visit to maintain/startup. That will be scheduled within 12 months of the installation and will go toward the manufacturer requirement. Following that, the customer must opt in to the program that involves 1 visit (heating and cooling season) for the terms dependent on system requirements. Monthly and Annual terms are available.
  - Corrosion resistant pad
  - Reconnect or change PVC up to 4'
  - Unit configuration Horizontal attic
  - Unit location Attic 1 in the attic
  - 10 YEARS PARTS AND LABOR
  - REGISTER MANUFACTURER WARRANTY
  - REMOVE AND HAUL AWAY OLD EQUIPMENT AND DEBRIS
  - CONNECT TO EXISTING DUCT WORK
  - CONNECT TO EXISTING ELECTRICAL
  - CONNECT TO EXISTING REFRIGERANT LINES
  - NEW DISCONNECT AND WHIP
  - Heat pump stands 3"
  - Performance Guarantee: With our performance guarantee
  - Unit configuration Upflow basement unit
  - Unit location Basement 1 in basement (luxuaire unit)
  - Condensate Plumbing - Drain pan (attic or basement application) with safety switch.
  - CHARGE SYSTEM TO MANUFACTURERS SPECIFICATION
  - EMAIL WARRANTY CERTIFICATE
  - EXPLAIN SYSTEM OPERATION
  - Permits are included (when applicable) some of these permits require the homeowner to avail themselves to for an inspection. IF that is the case, the homeowner must allow the inspection to take place. Any fines incurred due to the homeowner not allowing the inspection to occur are to be paid by the homeowner.
  - CONNECT TO EXISTING GAS LINES
  - RECLAIM REFRIGERANT AND FLUSH LINES AS NEEDED
-

# AVAILABLE UPGRADES & OPTIONS

To order your Upgrade(s) & Option(s), please click on the box



- ☐ UPGRADE 1  
\$0.00

*Available for: 1ST FLOOR UNIT, ATTIC UNIT*

**SMOKE DETECTOR-** Required and enforced by inspection department on any mechanical permit. At least one smoke alarm should be located on each level of the home including the basement.

- ☐ UPGRADE 2  
\$0.00

*Available for: 1ST FLOOR UNIT, ATTIC UNIT*

**CO DETECTOR-** Required and enforced by the inspection department on any mechanical permit. Carbon monoxide is a colorless, tasteless, odorless and highly toxic gas. Protects your family from deadly carbon monoxide. Monitors and updates every 15 seconds.

- ☐ UPGRADE 3  
\$175.00

*Available for: 1ST FLOOR UNIT, ATTIC UNIT*

**SURGE PROTECTOR -** Protection from voltage spikes, lightning strikes and power surge. None of which is covered under manufacturer warranty.

1

## Choose Your Payment Option

- ☐ Credit Card      ☐ Financing      ☐ Check
- ☐ Cash

2

## Choose Your Equipment Option

- ☐ 1st Floor Unit      ☐ Attic Unit

3

## Terms and Conditions

[To read about Aireserv - CLICK THIS LINK!](#)

[A Summary of Your Rights as a Consumer in Home Improvement Transactions](#)

### TERMS & CONDITIONS OF AGREEMENT

1. Purchaser hereby accepts the equipment and service described above and agrees to pay Aire Serv the price shown above.
2. All equipment and material are guaranteed by Aire Serv to be as specified. All work will be completed in a workmanlike manner according to normally accepted practices.
3. Materials and work in addition to that described herein will be furnished only on Purchaser's authorization and will be paid by Purchaser as an extra charge.
4. Upon failure to pay any sums due hereunder, Purchaser agrees to pay Aire Serv interest at the rate of one and one-half percent (1½%) per month (annual rate of 18%) on all outstanding balances.
5. Aire Serv shall not be liable for any default caused by events beyond its control, including but not limited to, fire, flood, strikes, accidents, or delays affecting this work or other operations in which it is involved, directly or indirectly.
6. Purchaser shall permit Aire Serv reasonable access to the property on which equipment is to be installed. Title to all provided equipment remains with Aire Serv until all amounts due thereon are paid in full, whether such equipment is affixed to the reality or not, and shall remain personal property and be deemed severable without injury to the freehold. On any payment default by Purchaser, or if in Aire Serv's judgment, reasonably exercised, its equity appears to be imperiled, then, Aire Serv may without further notice enter the premises and remove or resell the equipment, and Purchaser shall be liable for any deficiency or loss sustained by Aire Serv in connection therewith.
7. Once the equipment is connected to Purchaser's property, Purchaser assumes all risk of loss or damage to such equipment and shall ensure same fully to protect all interests of Aire Serv, the cost of insurance to be paid by Purchaser. Aire Serv carries liability insurance and Worker's Compensation Insurance.
8. Aire Serv provides a one-year limited labor warranty. Equipment or system failure due to lack of proper maintenance service or abuse is expressly excluded. Normal maintenance check-ups and filter replacements are the responsibility of Purchaser. All other warranties, expressed or implied, are the responsibility of the manufacturer of the equipment, parts, or materials used in connection with the services.
9. There are no warranties, expressed or implied, for existing equipment, ductwork, or other materials not installed by Aire Serv
10. Warranty work will be performed during Aire Serv's normal working hours, 8:00 AM to 5:00 PM, Monday through Friday. Exceptions can be made for extreme situations. Those situations to be determined by Aire Serv, and are set as a case by case basis.
11. Purchaser is responsible for all costs and reasonable attorney fees incurred by Aire Serv in connection with any action or proceeding (including arbitration and appeals) arising out of this Agreement, including a collection of any outstanding amounts due, whether or not suit is filed.
12. Except as provided herein Aire Serv makes no other representations or warranties, either express or implied, including, but not limited to, any implied warranties of merchantability or fitness for a particular purpose Aire Serv expressly disclaims all other warranties. Aire Serv's maximum liability hereunder shall consist of refunding all money paid to it by Purchaser hereunder subject to removal and return to Aire Serv of all equipment provided hereunder. Under no circumstances will Aire Serv be liable to Purchaser or any other person for any damages, including, without limitation, any indirect, incidental, special, or consequential damages, expenses, cost, profits, lost savings or earnings, lost or corrupted data, or other liability arising out of or related to this Agreement, or the services or equipment provided hereunder.
13. This agreement shall be governed and construed solely according to the internal laws of the State of purchase, without reference to any conflicts of laws.
14. This agreement is the complete and exclusive statement of the agreement between Purchaser and Aire Serv and it supersedes all prior oral and written proposals and any prior or subsequent communications pertaining to the subject matter hereof.
15. The consumer may exercise the right to rescind until midnight of the third business day following consummation, delivery of the notice required by paragraph (b) of this section, or delivery of all material disclosures, whichever occurs last. Senior citizens (65 years or older) are allowed 5 days.
16. Projects considered to be emergencies and to be installed within the 3 to 5 day right to rescind the purchaser waives the right to cancel in the interest of an expeditious pursuit of completion.
17. All permits (Local, county, municipality, et al) that contain a requirement of an inspection to be completed are the responsibility of the home owner and they must avail themselves for the completion of the inspection. Should the homeowner fail to respond to contacts, they will be responsible to pay the fine.
18. Financing, as it appears on the offer, is based solely on the lending institutions determination of credit worthiness. Aire Serv does not express or imply their guarantee on rate, payment, or term. The offer is set as a default so that the consumer can be clear of what type of payment is available depending on meeting the lending institutions criteria.
19. When the project scope includes only one half of a system, ie, electing to replace a furnace, but not an air conditioner, the customer has been made aware that Aire Serv is not responsible for the system that is not replaced. Systems have been in place for years in most cases, and components may have become brittle or weak. Aire Serv will be diligent in our care for these components, but can not warranty their functionality following the installation.

20. Customer must opt in: Aire Serv offers an Advantage Plan that ensures that your new system is as reliable, efficient, and functional as possible for many years to come. Moreover, preventative maintenance is a prerequisite from the manufacturer to maintain the factory warranty. As a condition of purchase, Aire Serv is offering a one time complimentary visit to maintain/startup. That will be scheduled within 12 months of the installation and will go toward the manufacturer requirement.

**This Proposal may be withdrawn by us if not accepted  
within 30 days of the original quote date**

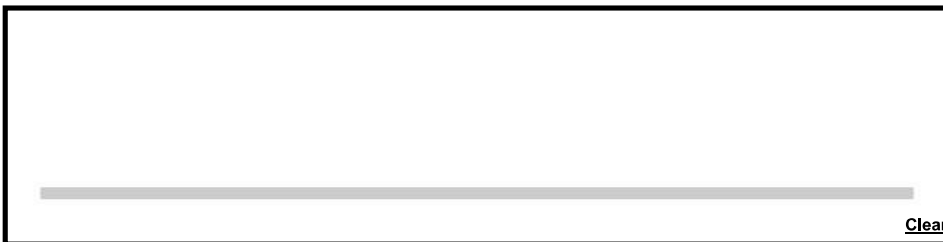
3.0 Ton Gas Furnace w/AC - Goodman 3-13-23 • Date Created: 11-19-2025

4

Approve Your Proposal

Print your name

Draw your signature.



I accept the terms of this agreement.

Proposal Prepared By:



Clay Gregg  
Home Comfort Designer  
134B Sandy Rd  
Newark, Delaware 19713  
Tel : 4439457361  
cgregg@youraireserv.com  
[www.aireserv.com](http://www.aireserv.com)

## Prepared For

Townsend Town Hall  
141 Main St  
Townsend, Delaware 19734  
Tel : 3025638810  
rboyer@townsend.delaware.gov





1ST  
FLOOR

*You Invest*

**\$154/MO\***

**\$11,636**

\*with approved credit



ATTIC 2  
*You Invest*

**\$142/MO\***

**\$10,703**

\*with approved credit

#### MODELS

##### **Ruud RA15AY36AJ1NA**

-Endeavor Line Achiever Series  
iM  
-Single-Stage  
-Air Conditioner  
-10 year parts limited warranty with  
registration

##### **Ruud RCFY3617STANMC**

-Evaporator Coil  
-10 Year Parts

##### **Ruud R951T0703A17M4SNAS**

-Endeavor Line  
-Single-Stage  
- 95% Gas Furnace  
-10 Year Parts  
-Life Time Heat Exchanger

##### **Honeywell TH6220U2000**

-T6 Pro Programmable  
Thermostat  
- 5 Year Limited Warranty

#### Included Deductions:

- Government discount  
(\$1,000.00)

#### *Net Investment*

**\$11,636**

#### Financing Details:

9.99% APR Payment based  
on 120 Mos

1 year of free maintenance on all  
three systems

#### MODELS

##### **Ruud RA15AY24AJ1NA**

-Endeavor Line Achiever Series  
iM  
-Single-Stage  
-Air Conditioner  
-10 year parts limited warranty with  
registration

##### **Ruud RCFY2414STAAMC**

-Evaporator Coil  
-10 Year Parts

##### **Ruud R951T0603A17M4SNAS**

-Endeavor Line  
-Single-Stage  
- 95% Gas Furnace  
-10 Year Parts  
-Life Time Heat Exchanger

##### **Honeywell TH6220U2000**

-T6 Pro Programmable  
Thermostat  
- 5 Year Limited Warranty

#### Included Deductions:

- Government discount  
(\$1,000.00)

#### *Net Investment*

**\$10,703**

#### Financing Details:

9.99% APR Payment based  
on 120 Mos

1 year of free maintenance on all  
three systems

**INCLUDED SERVICES:**

- 1 YEAR LABOR
  - REGISTER MANUFACTURER WARRANTY
  - REMOVE AND HAUL AWAY OLD EQUIPMENT AND DEBRIS
  - CONNECT TO EXISTING DUCT WORK
  - CONNECT TO EXISTING ELECTRICAL
  - CONNECT TO EXISTING REFRIGERANT LINES
  - NEW DISCONNECT AND WHIP
  - CHARGE SYSTEM TO MANUFACTURERS SPECIFICATION
  - EMAIL WARRANTY CERTIFICATE
  - EXPLAIN SYSTEM OPERATION
  - Permits are included (when applicable) some of these permits require the homeowner to avail themselves to for an inspection. IF that is the case, the homeowner must allow the inspection to take place. Any fines incurred due to the homeowner not allowing the inspection to occur are to be paid by the homeowner.
  - CONNECT TO EXISTING GAS LINES
  - RECLAIM REFRIGERANT AND FLUSH LINES AS NEEDED
-

# AVAILABLE UPGRADES & OPTIONS

To order your Upgrade(s) & Option(s), please click on the box



- ☐ UPGRADE 1  
\$0.00

*Available for: 1ST FLOOR, ATTIC 2*

SMOKE DETECTOR- Required and enforced by inspection department on any mechanical permit. At least one smoke alarm should be located on each level of the home including the basement.

- ☐ UPGRADE 2  
\$0.00

*Available for: 1ST FLOOR, ATTIC 2*

CO DETECTOR- Required and enforced by the inspection department on any mechanical permit. Carbon monoxide is a colorless, tasteless, odorless and highly toxic gas. Protects your family from deadly carbon monoxide. Monitors and updates every 15 seconds.

- ☐ UPGRADE 3  
\$175.00

*Available for: 1ST FLOOR, ATTIC 2*

SURGE PROTECTOR - Protection from voltage spikes, lightning strikes and power surge. None of which is covered under manufacturer warranty.



## Choose Your Payment Option

- ☐ Credit Card      ☐ Financing      ☐ Check
- ☐ Cash



## Choose Your Equipment Option

- ☐ 1st Floor      ☐ Attic 2



## Terms and Conditions

[To read about Aireserv - CLICK THIS LINK!](#)

[A Summary of Your Rights as a Consumer in Home Improvement Transactions](#)

**TERMS & CONDITIONS OF AGREEMENT**

1. Purchaser hereby accepts the equipment and service described above and agrees to pay Aire Serv the price shown above.
2. All equipment and material are guaranteed by Aire Serv to be as specified. All work will be completed in a workmanlike manner according to normally accepted practices.
3. Materials and work in addition to that described herein will be furnished only on Purchaser's authorization and will be paid by Purchaser as an extra charge.
4. Upon failure to pay any sums due hereunder, Purchaser agrees to pay Aire Serv interest at the rate of one and one-half percent (1½%) per month (annual rate of 18%) on all outstanding balances.
5. Aire Serv shall not be liable for any default caused by events beyond its control, including but not limited to, fire, flood, strikes, accidents, or delays affecting this work or other operations in which it is involved, directly or indirectly.
6. Purchaser shall permit Aire Serv reasonable access to the property on which equipment is to be installed. Title to all provided equipment remains with Aire Serv until all amounts due thereon are paid in full, whether such equipment is affixed to the reality or not, and shall remain personal property and be deemed severable without injury to the freehold. On any payment default by Purchaser, or if in Aire Serv's judgment, reasonably exercised, its equity appears to be imperiled, then, Aire Serv may without further notice enter the premises and remove or resell the equipment, and Purchaser shall be liable for any deficiency or loss sustained by Aire Serv in connection therewith.
7. Once the equipment is connected to Purchaser's property, Purchaser assumes all risk of loss or damage to such equipment and shall ensure same fully to protect all interests of Aire Serv, the cost of insurance to be paid by Purchaser. Aire Serv carries liability insurance and Worker's Compensation Insurance.
8. Aire Serv provides a one-year limited labor warranty. Equipment or system failure due to lack of proper maintenance service or abuse is expressly excluded. Normal maintenance check-ups and filter replacements are the responsibility of Purchaser. All other warranties, expressed or implied, are the responsibility of the manufacturer of the equipment, parts, or materials used in connection with the services.
9. There are no warranties, expressed or implied, for existing equipment, ductwork, or other materials not installed by Aire Serv
10. Warranty work will be performed during Aire Serv's normal working hours, 8:00 AM to 5:00 PM, Monday through Friday. Exceptions can be made for extreme situations. Those situations to be determined by Aire Serv, and are set as a case by case basis.
11. Purchaser is responsible for all costs and reasonable attorney fees incurred by Aire Serv in connection with any action or proceeding (including arbitration and appeals) arising out of this Agreement, including a collection of any outstanding amounts due, whether or not suit is filed.
12. Except as provided herein Aire Serv makes no other representations or warranties, either express or implied, including, but not limited to, any implied warranties of merchantability or fitness for a particular purpose Aire Serv expressly disclaims all other warranties. Aire Serv's maximum liability hereunder shall consist of refunding all money paid to it by Purchaser hereunder subject to removal and return to Aire Serv of all equipment provided hereunder. Under no circumstances will Aire Serv be liable to Purchaser or any other person for any damages, including, without limitation, any indirect, incidental, special, or consequential damages, expenses, cost, profits, lost savings or earnings, lost or corrupted data, or other liability arising out of or related to this Agreement, or the services or equipment provided hereunder.
13. This agreement shall be governed and construed solely according to the internal laws of the State of purchase, without reference to any conflicts of laws.
14. This agreement is the complete and exclusive statement of the agreement between Purchaser and Aire Serv and it supersedes all prior oral and written proposals and any prior or subsequent communications pertaining to the subject matter hereof.
15. The consumer may exercise the right to rescind until midnight of the third business day following consummation, delivery of the notice required by paragraph (b) of this section, or delivery of all material disclosures, whichever occurs last. Senior citizens (65 years or older) are allowed 5 days.
16. Projects considered to be emergencies and to be installed within the 3 to 5 day right to rescind the purchaser waives the right to cancel in the interest of an expeditious pursuit of completion.
17. All permits (Local, county, municipality, et al) that contain a requirement of an inspection to be completed are the responsibility of the home owner and they must avail themselves for the completion of the inspection. Should the homeowner fail to respond to contacts, they will be responsible to pay the fine.





We Get It Right. Guaranteed.

Hello, these are your estimates

Location: 141 Main Street, Townsend, DE, 19734

JOB ID

150536342

#### Town of Townsend Heat Pumps

Your Price

**\$15,726.00**

Est. monthly payment of \$207.58/mo  
for 120 mo

[See if you prequalify >](#)

**GreenSky** Financing Terms

Accept Estimate

#### Full Systems Standard Heat Pumps

Your Price

**\$28,599.00**

Est. monthly payment of \$377.51/mo  
for 120 mo

[See if you prequalify >](#)

**GreenSky** Financing Terms

View

#### Variable Capacity Heat Pump and Dual Stage Gas Furnace

Your Price

**\$38,311.00**

Est. monthly payment of \$505.71/mo  
for 120 mo

[See if you prequalify >](#)

**GreenSky** Financing Terms

View

## Dual Stage w/ Furnace



### PLATINUM Heat Pump & High Efficiency Furnace System

Your Price

**\$18,427.00**

### PLATINUM Heat Pump & High Efficiency Furnace System



### Gas Furnace 90%: EL297UH070XV36B

Your Price

**\$0.00**

The EL297V furnace offers 97% fuel efficiency, meaning it uses nearly all of the fuel it consumes to heat your home, making it a great choice for energy savings. It features a two-stage heating system and a...

[View More](#)

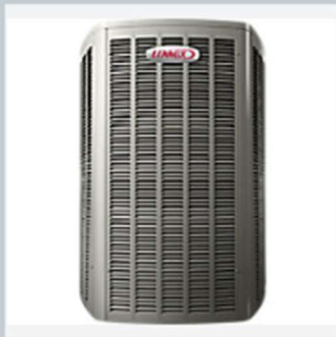


### Upflow Coil 410A/454B: CK40CT-24B-71

Your Price

**\$0.00**

### CK40CT-24B-71 COIL 2.0 TON R454B



#### Heat Pump 454B: EL19KPV-024-230

Your Price

**\$0.00**

The EL19KPV Heat Pump is a high-efficiency, variable-capacity system designed for consistent comfort and energy savings year-round. With a SEER2 rating of up to 19.9, it efficiently manages heating and...

[View More](#)



#### PLATINUM Heat Pump & High Efficiency Furnace System

Your Price

**\$19,884.00**

PLATINUM Heat Pump & High Efficiency Furnace System



#### Gas Furnace 90%: EL297UH090XV36C

Your Price

**\$0.00**

The EL297V furnace offers 97% fuel efficiency, meaning it uses nearly all of the fuel it consumes to heat your home, making it a great choice for energy savings. It features a two-stage heating system and a...

[View More](#)





#### Upflow Coil 410A/454B: CK40CT-50/60C-71

Your Price

**\$0.00**

CK40CT-50/60C-71 COIL 4.0-5.0T R454B



#### Heat Pump 454B: EL19KPV-036-230

Your Price

**\$0.00**

The EL19KPV Heat Pump is a high-efficiency, variable-capacity system designed for consistent comfort and energy savings year-round. With a SEER2 rating of up to 19.9, it efficiently manages heating and...

[View More](#)

Subtotal	\$38,311.00
Tax	\$0.00
<b>Total</b>	<b>\$38,311.00</b>



Burns & McBride Home Comfort  
18 Boulden Circle Ste. 30  
New Castle, DE 19720  
www.burnsandmcbride.com

**We Get It Right. Guaranteed.**

**BILL TO**

TOWN OF TOWNSEND (BOYER, RICK)  
141 Main Street  
Townsend, DE 19734 USA

ESTIMATE  
150693647

ESTIMATE DATE  
Nov 12, 2025

**JOB ADDRESS**

TOWN OF TOWNSEND (BOYER, RICK)  
141 Main Street  
Townsend, DE 19734 USA

**Job:** 150536342

**Technician:** Jake Behornar

SERVICE	DESCRIPTION	QTY	PRICE	TOTAL
LENNOX.HPCO.24.BRONZE	BRONZE Heat Pump & Matched Coil System: BRONZE Heat Pump & Matched Coil System	1.00	\$7,484.00	\$7,484.00
LENNOX.HPCO.36.BRONZE	BRONZE Heat Pump & Matched Coil System: BRONZE Heat Pump & Matched Coil System	1.00	\$8,242.00	\$8,242.00
25U73	CK40CT-24B-71 COIL 2.0 TON R454B	1.00	\$0.00	\$0.00
Lennox CK40CT-24B-71				
25F48	The Lennox ML14KP1 Heat Pump delivers reliable, standard-efficiency performance with up to 14.30 SEER2 and 7.50 HSPF2, meeting ENERGY STAR® standards and qualifying for the 25C federal tax credit. Its single-stage compressor and Quantum™ Coil ensure efficient heating and cooling, while sound levels as low as 74 dB and a direct-drive fan enhance quiet operation. Built for durability, it features a galvanized steel cabinet, braze-free installation flexibility, and drainage holes for added reliability. Using R-454B refrigerant and a Refrigerant Detection System (RDS), it complies with 2025 EPA sustainability and safety standards.	1.00	\$0.00	\$0.00
Lennox ML14KP1-024-230				
25U81	CK40CT-48B-71 COIL 4.0 TON R454B	1.00	\$0.00	\$0.00
Lennox CK40CT-48B-71				
25F50	The Lennox ML14KP1 Heat Pump delivers reliable,	1.00	\$0.00	\$0.00

standard-efficiency performance with up to 14.30 SEER2 and 7.50 HSPF2, meeting ENERGY STAR® standards and qualifying for the 25C federal tax credit. Its single-stage compressor and Quantum™ Coil ensure efficient heating and cooling, while sound levels as low as 74 dB and a direct-drive fan enhance quiet operation. Built for durability, it features a galvanized steel cabinet, braze-free installation flexibility, and drainage holes for added reliability. Using R-454B refrigerant and a Refrigerant Detection System (RDS), it complies with 2025 EPA sustainability and safety standards.

Lennox ML14KP1-036-230

POTENTIAL SAVINGS	\$0.00
SUB-TOTAL	\$15,726.00
TAX	\$0.00
TOTAL	\$15,726.00
EST. FINANCING	\$207.58

Thank you for your business!

CREDIT CARD PAYMENT AUTHORIZATION

Please pay total due amount. Thank you.

Print Name below as it appears on credit card

Payment Type	Credit Card #	EXP	CVC
Name on card			
Signature			
Remit to:			

Amount Due:

CUSTOMER AUTHORIZATION

I authorize Burns & McBride to perform the work for the amount of \$15,726.00.

Sign here	Date
-----------	------



# SUMMIT HEATING AND AIR CONDITIONING

CALL US TODAY  
(302) 378-1203

## Your Proposal

### 2nd Floor Unit

**Customer:** Julie Goodyear

**Address:** 141 Main St Townsend, DE 19734

**Phone:** [\(302\) 563-8810](tel:(302)563-8810)

**Email:** [jhelms@townsend.delaware.gov](mailto:jhelms@townsend.delaware.gov)

**Consultation Code:** ENG4ZKTRS

**Date Presented:** Nov 6, 2025

**Expiration Date:** Feb 4, 2026

**Presented by:** Dwayne Burns

**Phone:** [\(302\) 378-1203](tel:(302)378-1203)

**Email:** [dwayne@summitcomfort.com](mailto:dwayne@summitcomfort.com)

Summit Heating and Air Conditioning LLC is a premier provider of heating and cooling services to commercial and residential customers throughout Delaware and Maryland. Our NATE certified technicians are experts at providing energy efficient solutions for families year round. From gas and oil furnaces, boilers, and humidifiers in the winter, to central air conditioners, heat pumps, and pool heaters in the summer; our technicians are qualified to service all of your HVAC needs.



Delaware Master HVAC Lic# HL-0000308, Maryland HVAC Lic# 81307, NCC UT# 0224, Town of Middletown Lic# 22-30484, Town of Clayton Lic# 2021-135, City of Dover Lic# 22-00020304, Town of Elsemere Lic# L2200576

## System

Bryant Legacy 235SAN Heat Pump 3 Ton

### EQUIPMENT

Quantity: 2



Category: Condenser  
R454B 15 SEER2 36k HP ODU Legacy  
235SAN03600A

This Legacy™ heat pump provides low-cost all-season comfort, cooling your home in summer with its up to 16 SEER2 rating, then reversing when temperatures drop for economical electric heat. Ou...



Category: Evaporator Coil  
R454B 48k Evap. Coil IDU V Style  
CVAMA4821XMA

Carrier's patent-pending multipoise evaporator coil with Vertex technology features a V-shape coil design. It provides excellent heat transfer over the coil needed to keep your system operating at...

## ACCESSORIES

Quantity: 8

Category: Thermostats

ecobee - EB-STATE3LTP-02 Ecobee 3 Lite Thermostat Pro Edition



EBSTATE3LTP02 / Quantity: 1

The smarter wi-fi thermostat that delivers unparalleled value, control and comfort. - Save an average 23% on your heating and cooling each year. - Easily adjust temperature and...

Category: HVAC Add-Ons

Nu-Calgon - 4300-09 Rx11® Flush 1 lb. (3 - 4 Tons)



430009 / Quantity: 1

Nu-Calgon - Rx11-flush is a unique solvent that has been engineered for flushing refrigeration and air conditioning systems. Its patented HFC based solvent formulation is...

Category: HVAC Add-Ons

DiversiTech E Lite® Plastic Equipment Pad 36" x 36" x 3"



ACP36363 / Quantity: 1

E Lite's rugged design provides uniform and generous ribbing for optimum, self-leveling ground support without inserts. The result is a pad that is lightweight, but not too light. A...

Category: HVAC Add-Ons

Fused Disconnect 60 Amp Single Phase P065F



60FP / Quantity: 1

Category: HVAC Add-Ons

DiversiTech - 6-34-6NM DiversiWhip 3/4" x 6' #8 THHN Wire - Non-Metallic Connectors



TPWHIP34X6NM / Quantity: 1

DiversiWhips. Liquid-tight flexible conduit system. A labor saving convenience kit for A/C unit hookup. Also use for heat pumps, refrigeration, hot tubs, swimming pools and outdoo...

Category: Services

Dwayne's Personal Guarantee



CUSTOM-AY0MFN / Quantity: 1

Dwayne, your HVAC Company comfort consultant, has over 40 years of experience in the industry. He has designed, built, and installed HVAC systems for many homes in the tri...



Category: Services

Summit's Award Winning Service & Customer Reviews

CUSTOM-T7MC7A / Quantity: 1

Summit Heating and Air Conditioning LLC is a 5X Recipient of Angie's List super service award. What our customers are saying:. "The gentleman was prompt and to the point with...

Category: Services

Summit's Installation Team

CUSTOM-LAMT8Z / Quantity: 1



We're really proud of our team, and we think you'll be impressed by their dedication to timely and efficient installations. - NATE certified technicians. - Expertise in the latest...

## WHAT YOU'LL GET

Quantity: 5

Include Permit for work to be completed.

Summit's licensed technicians will adjust refrigerant levels for optimum performance & efficiency and install a new equipment pad

The Summit Heating and Air job supervisor will ensure that your home remains clean and everything is replaced properly

Unless otherwise noted, all labor is guaranteed for 1 year, as per the terms of service.

Your Summit Heating and Air accredited comfort consultant provides this modern, digital quote with full details of your installation

## INVESTMENT DETAILS

Sale Price

\$9,793.00

### Total Investment

The Total Investment is the total cost of the goods and services described in this proposal

**\$9,793.00**

## PAYMENT TERMS

**Payment Terms:** 50% down payment with balance due upon completion of work.

**Accepted forms of payment:** Cash, Check, and/or Credit Card ( *Visa, Mastercard, Discover* )

## REVIEW AND SIGN PROPOSAL

Date:

---

## TERMS AND CONDITIONS

---

Summit Heating and Air Conditioning LLC ( *herein referred to as Summit* ) will provide service at the above address for the contract period of days.

Should Customer require any other service, for breakdowns or any other problems, Customer must contact Summit to schedule an appointment. Work will only be completed during regular business hours.

Installation includes using existing connections including electrical, duct, gas line, and condensate drain unless otherwise specified in the contract and agreed upon.

Summit will replace parts at no cost, provided those parts are covered under the manufacturer's warranty. Payment for parts not covered by the warranty is the sole responsibility of the Customer. Customer is responsible for labor charges outside of the first year guarantee. Extended labor warranty plans are available upon request; may be an additional charge. Ask dealer for details.

This proposal is valid for the next 30 days.

Summit is not responsible for loss or damage due to service by another company or individual, power loss, water, acts of God, or any other situation not in Summit's control.

By signing Customer agrees to the terms of services by Summit.





# SUMMIT HEATING AND AIR CONDITIONING

CALL US TODAY  
(302) 378-1203

## Your Proposal

### Meeting Room Unit

**Customer:** Julie Goodyear

**Address:** 141 Main St Townsend, DE 19734

**Phone:** [\(302\) 563-8810](tel:(302)563-8810)

**Email:** [jhelms@townsend.delaware.gov](mailto:jhelms@townsend.delaware.gov)

**Consultation Code:** ENGEESIQH

**Date Presented:** Nov 6, 2025

**Expiration Date:** Feb 4, 2026

**Presented by:** Dwayne Burns

**Phone:** [\(302\) 378-1203](tel:(302)378-1203)

**Email:** [dwayne@summitcomfort.com](mailto:dwayne@summitcomfort.com)

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## System

Bryant Legacy 235SAN Heat Pump 2 Ton

### EQUIPMENT

Quantity: 2



Category: Condenser  
R454B 15 SEER2 24k HP ODU Legacy  
235SAN02400A

This Legacy™ heat pump provides low-cost all-season comfort, cooling your home in summer with its up to 16 SEER2 rating, then reversing when temperatures drop for economical electric heat. Ou...



Category: Evaporator Coil  
R454B 36k Evap. Coil IDU A Style  
CAAMP3717AMA

Having an evaporator coil matched to your outdoor unit is critical to getting the most out of your air conditioner or heat pump. An uncased Carrier. ®. evaporator coil comes in a wide range of sizes th...

## ACCESSORIES

Quantity: 8

Category: Thermostats

ecobee - EB-STATE3LTP-02 Ecobee 3 Lite Thermostat Pro Edition



EBSTATE3LTP02 / Quantity: 1

The smarter wi-fi thermostat that delivers unparalleled value, control and comfort. - Save an average 23% on your heating and cooling each year. - Easily adjust temperature and...

Category: HVAC Add-Ons

Nu-Calgon - 4300-09 Rx11® Flush 1 lb. (3 - 4 Tons)



430009 / Quantity: 1

Nu-Calgon - Rx11-flush is a unique solvent that has been engineered for flushing refrigeration and air conditioning systems. Its patented HFC based solvent formulation is...

Category: HVAC Add-Ons

DiversiTech E Lite® Plastic Equipment Pad 36" x 36" x 3"



ACP36363 / Quantity: 1

E Lite's rugged design provides uniform and generous ribbing for optimum, self-leveling ground support without inserts. The result is a pad that is lightweight, but not too light. A...

Category: HVAC Add-Ons

Fused Disconnect 60 Amp Single Phase P065F



60FP / Quantity: 1

Category: HVAC Add-Ons

DiversiTech - 6-34-6NM DiversiWhip 3/4" x 6' #8 THHN Wire - Non-Metallic Connectors



TPWHIP34X6NM / Quantity: 1

DiversiWhips. Liquid-tight flexible conduit system. A labor saving convenience kit for A/C unit hookup. Also use for heat pumps, refrigeration, hot tubs, swimming pools and outdoo...

Category: Services

Dwayne's Personal Guarantee



CUSTOM-AY0MFN / Quantity: 1

Dwayne, your HVAC Company comfort consultant, has over 40 years of experience in the industry. He has designed, built, and installed HVAC systems for many homes in the tri...



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Category: Services

Summit's Installation Team

CUSTOM-LAMT8Z / Quantity: 1



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Unless otherwise noted, all labor is guaranteed for 1 year, as per the terms of service.

Your Summit Heating and Air accredited comfort consultant provides this modern, digital quote with full details of your installation

## INVESTMENT DETAILS

Sale Price

\$8,804.00

### Total Investment

The Total Investment is the total cost of the goods and services described in this proposal

**\$8,804.00**

## PAYMENT TERMS

**Payment Terms:** 50% down payment with balance due upon completion of work.

**Accepted forms of payment:** Cash, Check, and/or Credit Card ( *Visa, Mastercard, Discover* )

## REVIEW AND SIGN PROPOSAL

Date:

---

## TERMS AND CONDITIONS

---

Summit Heating and Air Conditioning LLC ( *herein referred to as Summit* ) will provide service at the above address for the contract period of days.

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This proposal is valid for the next 30 days.

Summit is not responsible for loss or damage due to service by another company or individual, power loss, water, acts of God, or any other situation not in Summit's control.

By signing Customer agrees to the terms of services by Summit.



Summit Heating and Air Conditioning LLC

Town of Townsend  
Town of Townsend  
141 Main St  
Townsend, DE 19734

(302) 563-8810  
jhelms@townsend.delaware.gov

ESTIMATE	#97269
SERVICE DATE	Dec 4, 2025
EXPIRATION DATE	Jan 3, 2026
DEPOSIT DUE	\$13,918.00

CONTACT US  
4361 Dupont Parkway  
Townsend, DE 19734

(302) 378-1203  
customerservice@summitcomfort.com

ESTIMATE

Services	qty	unit price	amount
Material and labor to install two new Bosch HyBrid Heat Pump systems. Installation will include the removal and disposal of the old equipment and complete installation of the new systems. This includes connection to the existing duct work, gas lines, PVC vent and intake piping, condensate drains and electric. This includes all necessary control wiring, outdoor base pad and disconnect. The existing refrigerant lines will be flushed and pressure tested. A new Ecobee WiFi thermostat will be installed for each unit to control the HyBrid heating functions. Once complete the systems will be started and tested for proper operation.	1.0	\$27,836.00	\$27,836.00
Unit 2 Bosch BGH96M060B3C 96% AFUE Two Stage gas furnace. Bosch BOVA-36RTB-M20S 18.5 SEER2 12 EER2 9 HSPF2 heat pump. Bosch BMAC2430BBTA cased indoor coil. Ecobee 3 Lite WiFi thermostat.			
Total installation-----			\$13,860.00
Unit 3 Bosch BGH96M080BC3 96% AFUE Two Stage gas furnace. Bosch BOVA-36RTB-M20S 17.5 SEER2 11 EER2 9 HSPF2 heat pump. Bosch BMAC3036BBTA cased indoor coil. Ecobee 3 Lite WiFi thermostat.			
Total installation-----			\$13,976.00

Services subtotal: \$27,836.00

Total	\$27,836.00
Deposit	\$13,918.00